# **Rich Attorney** Conference

66

If you are not willing to risk the usual, you will have to settle for the ordinary. – Jim Rohn

HOW TO MAKE ONE MILLION A YEAR IN YOUR SOLO LEGAL PRACTICE



# **First RAC 2021 Summer Convention** August 06 – 08, 2021 Workers Compensation



www.richattorneyconference.com

# WELCOME MESSAGE

By Natalia Foley, Esq President of Rich Attorney Conference

s the president of RICH ATTORNEY CONFER-ENCE, I want to thank you for attending our first 2021 Summer Conference via ZOOM. This new year promises to be exciting as well as challenging - a challenge that we, California Attorneys, are prepared to tackle.

Our conference team has been hard at work planning a weekend of exciting programs, speakers and workshops, all designed to educate and inspire you as we "Chart Our Course" for the future.

California Attorneys are unfailingly optimistic. We follow our Founding Fathers' ideals of freedom and the rule of law which keeps our compass safely set in the right direction.

This year will offer California Attorneys unprecedented opportunities as we continue to expose the opportunities of new era technology. To succeed, we need to be proactive, take advantage of modern technologies so we can provide better quality services to much more clients as before and be able to earn confortable living to support ourselves and our families at the level we already dreamed about.

Most of all, we California Attorney will work tirelessly to protect people' rights in ever changing environment.





# YOU ARE INVITED!

Rich Attorney Conference invites all California attorneys interested in this area of law to attend our 2021 Summer Workers Compensation Convention.



02

03

Our virtual doors are also open for those law school students who are still working toward their law license but are eager to jump into the exciting world of the workers compensation industry, and who are looking for an opportunity for practical legal training.

At our convention you will be able to meet applicant attorneys who are considering acquiring the assistance of certified law students, and to discuss with them your future possible cooperation. Learn more about it at our inaugural 2021 Summer Convention.

We also invite non-attorneys who might have an opportunity to work as hearing representatives Per 04 Regulation 10773.

Furthermore, we are inviting non-California attorneys to attend our Workers Compensation Boot Camp, as per 2021 California Rules of Court, Rule 9.48 nonlitigating attorneys temporarily in California may provide a limited scope of legal services.

Finally, we invite provisionally Licensed Lawyers authorized by the program launched November 17, 2020 per the California Supreme Court administrative order. 06



# WHO WE ARE



### A successful man is one who can lay a firm foundation with the bricks others have thrown at him. – David Brinkley

Rich Attorney Conference (RAC) has been established by prominent California attorneys as a response to ever changing work environment.

Our goal is to facilitate flexible business approach in legal practice. We aim to address an incredible increase or new technologies used in legal practice including but not limited to telephonic or video court appearance, video trials, super comfortable online legal research systems, numerous paralegal services helping attorneys to prepare and serve documents, subpoena and obtain records online, not to mention an opportunity to take advantage of various software systems helping in managing cases and communicating important information with clients.

All of the above helps attorneys to be extremely productive and allow them to minimize expenses and maximize profit steadily achieving whooping one million dollars a year without leaving a house.

Modern solo attorneys are absolutely capable of competing with large, high profile law firms. California workers compensation attorneys are making a pretty good living and boutique law firms specializing in workers compensation have the potential to earn over one million dollars a year.

Many segments of legal practice are not taught in law school. You can learn the labor laws, but you might not be able to successfully practice workers compensation straight out of law school. You might know torts, but you will not be able to immediately start your own personal injury law firm.

It takes years to learn any particular area of legal practice. It takes even more time to learn how to run your own legal practice.

What if you need to regroup immediately and time is of the essence? If that is the case – you need a serious legal boot camp that will give you all of the knowledge, skills and support you need to move to a new legal specialty almost overnight. That's what we offer here.

RAC is proud to present its inaugural 2021 Summer Convention dedicated to WORKERS COMPENSATION legal specialization.

### **SCHEDULE**

Rich Attorney Conference invites all California attorneys interested in this area of law to attend our 2021 Summer Workers Compensation Convention.

#### DAY ONE

Friday, August 06, 2021 Convention Hours: 8:00 am – 6:30 pm

- Registration
- Introduction Panel
- California Workers Compensation
  Structure
- Starting the case
- Workers Compensation pretrial procedure
- Medical treatment and evaluation
- Settlement Negotiation

#### DAY TWO

Saturday, August 07, 2021 Convention Hours: 8:00 am – 6:30 pm

- Registration
- Business Management and Paper-work
- Depositions, Discovery and written communication
- Legal Ethics of Workers Compensation
- Attorney and Non Attorney representation
- Communication with the Defense
- Communication with Medical Of-fice
- Psychological Claims evaluation
- Discovery and Subpoenas
- Clients Management
- Advertisement and referrals

#### **DAY THREE**

Sunday, August 08, 2021

Convention Hours: 8:00 am - 12:45 pm

- Registration
- Workers Compensation Hearings, petitions and trials
- Workers Compensation Legal Research

### PRICING

Invest in your career today and enjoy bene ts for years to come. We offer three-tier pricing to accommodate all levels of participants. Registration opens on May 01, 2021 and closes on July 30, 2021



**\$1,450.00** - price for law school students, provisionally licensed attorneys, and hearing representatives



\$1,950.00 - price for California attorneys



**\$2,350.00** - price for non-California attorneys



#### What does my registration fee include?

- Access to all sessions
- ZOOM Link to the conference
- Electronic Convention Syllabus
- Video Recording of the conference
- Right to apply for supervision
- Continuing education credits

#### **Confirmation of Registration**

Confirmations will be sent electronically to the email address listed on your registration form. If you do not receive a confirmation letter via email within two weeks of registering, call our Office at (714) 948-5054 or email **Irina Palees** at workersdefenders@outlook.com. Always confirm you are registered.

# THE OPPORTUNITY OF A LIFE TIME



A successful man is one who can lay a firm foundation with the bricks others have thrown at him. – David Brinkley

The opportunity presented at our Convention is unprecedented. You will be given an entirely new business from scratch, including, but not limited to, all aspects of a successfully run law firm.

You will learn a new area of law, covering the applicable rules and regulations. The entire structure of the California Workers Compensation system will be explained for you, and you will be provided with professional guidance to the Worker Compensation procedure at the WCAB.

You will be able to learn how to acquire new clients, how to manage your clients, how to communicate with the opposing party, and how to manage medical portion of your business related to the medical benefits your clients are entitled to.

You will hear from attorneys from both sides- i.e., applicant attorneys and defense attorneys. You will also be able to hear from judges, and you will be able to learn how to practice and advertise your legal services in

Worker Compensation, in full compliance with the rules of ethics.

You will be better able to understand how legal service providers can help your business, what software is available for workers compensation attorneys, and most importantly, you will learn how to negotiate your settlement and get the maximum available coverage for your clients.

Basically, you will be handed an entire boutique law firm in one package. In addition to that, you will get the opportunity to find a mentor who will be able to guide you through the process from the very beginning, so you can be confident that you will be successful from the beginning.

This is an opportunity of a life time, to get into a very rewarding and financially stable law practice that will provide you with a stream of revenue for years to come.

We want you to be a rich and successful attorney and have the life and career that you deserve.

### WHAT YOU WILL GET:

- Knowledge
- Skill
- Templates
- Contacts
- Strategy
- Supervision

## **RICH ATTORNEY CONFERENCE**

### **ROAD TO SUCCESS**

Being an attorney is an incredibly difficult undertaking. It requires a lot of determination, an enormous amount of effort, many years of study and of course, an unparalleled desire to fight for justice.

The desire to be rich is not the primary motivation for many attorneys, but it is only natural to expect that all of your effort and struggle will eventually pay off. In a way, wealth is a representation of your professional success. It's the yardstick by which many measure their level of achievement.

RAC offers you a quick route to the next level of your professional maturity. Learn how to use the advantages of modern era technology to earn the living you have always dreamed of and to provide the best quality legal services.

"Profits are better than wages. Wages make you a living; profits make you a fortune. – Jim Rohn

**RICH ATTORNEY CONFERENCE** 

How to make \$1,000,000.00 a year in your solo legal practice

RAC 2021 SUMMER CONVENTION

August 06 – 08, 2021

Area of Concentration –

California Workers Compensation Registration is open on May 01, 2021

Tel: 714 947 5054 Fax: 310 626 9632 richattorneyconference@gmail.com www.richattorneyconference.com



This is an opportunity of a life time, to get into a very rewarding and financially stable law practice that will provide you with a stream of revenue for years to come.